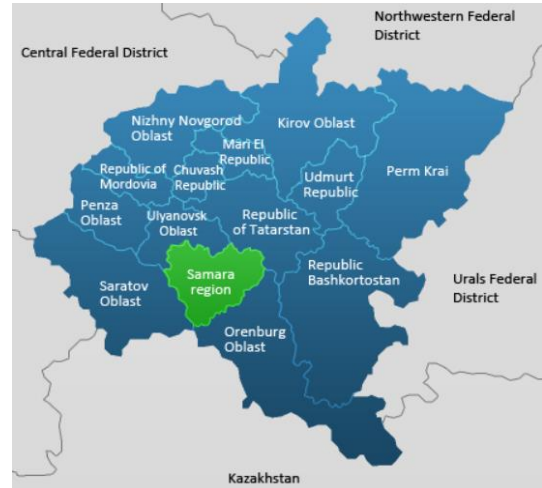


Regional Overview

SAMARA REGION (FEDERAL VOLGA DISTRICT)



Map with the major Federal Districts of Russia



Volga Federal District (VFD)

Release date: April 2018

Number of pages: 44

Table of contents

1. Executive Summary	3
2. Economic Situation	4
2.1. Population	7
2.2. Government policies.....	9
2.3. Foreign Trade.....	11
3. Industry 5-10 pages	14
3.1. Overview	1414
3.2. Automotive cluster	17
3.3. Aerospace cluster	21
3.4. Oil & Gaz.....	24
3.5. Petrochemicals / Chemicals.....	24
3.6. Information & Communication Technologies.....	25
3.7. Agriculture & Food-industry.....	28
3.8. Industrial equipment (metal-processing).....	31
3.9. Medtech & Pharma.....	32
3.10. Others	34
4. Science & Innovation	35
4.1. Samara Aerospace University	35
4.2. Samara Economic University.....	36
4.3. Samara University of Medicine	36
4.4. Samara Technical University	37
4.5. Togliatti Technical University	37
4.6. Selection of Samara start-ups	38
5. Forecast & Opportunities	40
5.1. The Expert Opinion.....	40
5.2. Business opportunities for foreign businesses.....	40
6. Annex	42
6.1. Listing of Samara-based automotive component manufacturers.....	42
6.2. Events and communities	43

About Swiss Center Samara

Internationalization Services in Russia

We are a consulting company based in Neuchâtel (Switzerland) and Samara (Russia) and specialized in business development on the Russian market for foreign companies.

Our focus lies specifically on Swiss and European Small and Medium Enterprises with interests in B2B and industrial applications in aerospace, automotive, aviation, metal-processing industry, chemicals, agri-business and other industries presenting business potential for them.

▪ Market & Business Intelligence

We provide market entry strategies, standard and tailor-made market and industry reports, competition and benchmark studies and other custom analytical contents. We also perform partner search (distributors, agents, representatives) throughout the whole Russian territory.

▪ Sales Support & Business Missions

We provide sales support with customer search, promotion and sales campaigns, assistance for exhibitions and fairs, as well as representation services. Our team organizes individual sales business trips and group delegations in the regions with B2B meetings and networking.

▪ Business setup & Development

We provide guidance and operational support for company set up in Russia, namely: business plans, company registration, legal address, interim management, office solutions, HR solutions (recruitment, outstaffing), administrative support, tax & accounting and government relations.

Our competitive advantages

Network

We have developed and we maintain a wide and diversified network in Russia to serve and inform our customers effectively: industry specialists, top-managers, specialized clusters, business communities and associations, diplomatic and state channels, universities and innovation hubs...

Russian Market Intelligence Platform

Our subscribers and customers receive digest reports designed specifically for SME, with insightful and commercially relevant information about industries, markets, regions and companies in Russia.

Internationally Local

We are located in the highly industrialized Volga Region, which gives us a great market proximity and reactivity. In Switzerland, our representatives offer a personalized approach to our customers.

Swissness

Our Swiss-Russian team members all speak several languages and have worked in Switzerland or Europe, while our Russian senior partners understand thoroughly from within the specifics and peculiarities of doing business in Russia.

Contact

REPRESENTATION IN SWITZERLAND

Swiss Center Samara Sàrl
Faubourg de l'Hôpital 18
CH-2000 Neuchâtel
Phone CH: +41 79 512 03 56
nwaefler@swisscentersamara.com

REPRESENTATION IN RUSSIA

OOO Tsentr Swisam
Novo-Sadovaya 23, Samara City
4431010 Samara Region, Russia
Phone CH: +7 846 313 18 50
info@swisscentersamara.com

Disclaimer

Though we strive for maximal reliability and accuracy, no warranties, promises, and/or representations of any kind, expressed or implied are given as to the nature, standard, accuracy, or likewise of the information provided in this material nor to the suitability or otherwise of the information to your particular circumstances. Swiss Center Samara Ltd does not accept any responsibility or liability for the accuracy, content, completeness, legality, or reliability of the content contained in this note.

© Copyright Swiss Center Samara Ltd