

BUSINESS TRIP | RUSSIAN SPACE INDUSTRY | 18–22 FEBRUARY 2019



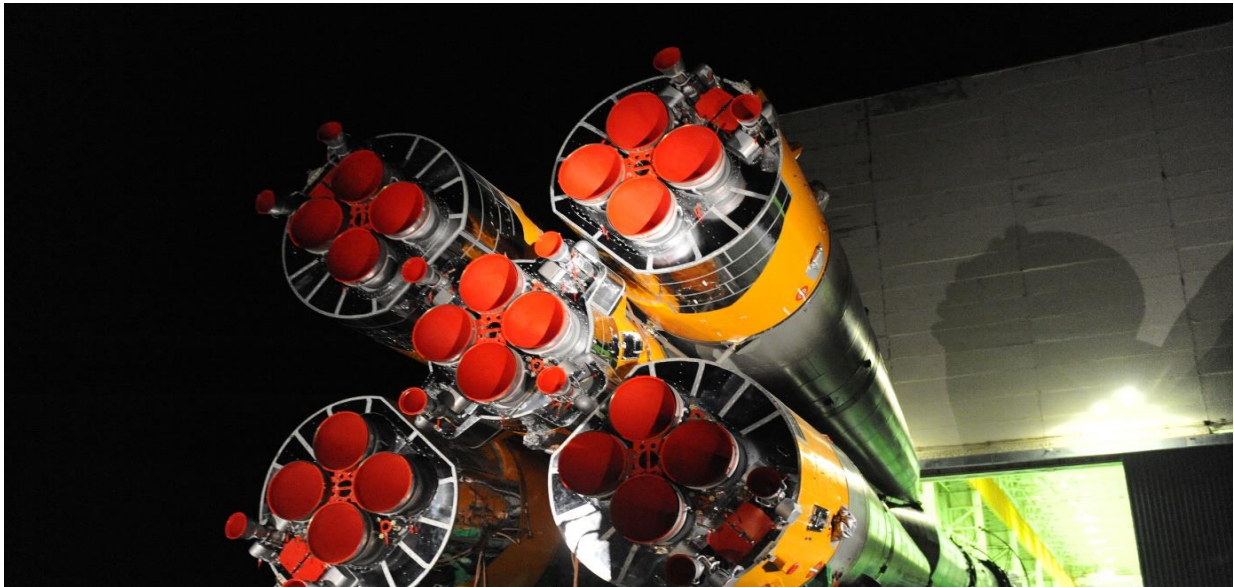
In partnership with



INDUSTRIAL BUSINESS TRIP

RUSSIAN SPACE INDUSTRY

18 – 22 FEBRUARY 2019 | Moscow, Samara



BUSINESS | NETWORK | INSIGHTS | PARTNERSHIPS

Join our next industrial business trip for a deep-dive into a transforming and high-margin industry!

GOAL

In partnership with S-GE, Swiss Center Samara organizes this trip to open the doors and generate business opportunities, new partnerships, deliver industry insights and foster networking for Swiss companies in the Russian aerospace industry.

PROGRAM AT A GLANCE

- ✓ Intensive 5-days program, two regions
- ✓ Presentations by industry specialists
- ✓ B2B meetings with private & state companies
- ✓ Workshops and networking



RUSSIAN SPACE INDUSTRY



SPACE CARRIERS | ROCKET ENGINES | SATELLITES

RUSSIAN SPACE INDUSTRY IS AT A CORNER STONE

The Russian space industry has gone through radical changes over the past few years. It follows major global trends such as the growth in the civil and aviation sectors, innovations in materials and technologies, the globalization of production and the growth in orbital shipments.

THE STATE HOLDING ROSCOSMOS CONTROLS MOST COMPANIES

The Russian Space Agency maintains a high level of control on the industry and supervises almost all operations, including purchases, production, international cooperation and R&D.

Official development plans and projects in all three segments are ambitious and will open new opportunities for foreign companies as the development of civil applications are increasingly becoming a top priority.

OPPORTUNITIES FOR SWISS SME

Though much slower than in the US, the emergence of Russian companies within the private sector is progressing. It is carried out either under the impulsion of innovation hubs such as Skolkovo or with the support of larger private companies with close ties to this sector. Though submitted to strict controls, these structures are more flexible

and offer interesting entry points for foreign companies willing to work with large Russian state-corporations.

DRIVERS OPENING UP BUSINESS OPPORTUNITIES

- Necessity to modernize manufacturing and make it a world-class industry;
- Increase the share of civil products in the industry to an average of 30% by 2025, and to 50% by 2030;
- Necessity to develop a supplier network for the aviation and space rocket industry, especially satellite construction, where the share of foreign components reaches 70%.
- Promotion of the Russian products of the industry to the international market which is mostly occupied by strong competitors;
- Implementation of the import replacement program by 2025.

Moscow: Moscow, the capital of the Russian Federation, has approx. 13 million inhabitants and is the vibrant heart of this large country and its economy. Moscow and the Moscow region have been among the most dynamically growing regions of the Russian Federation for the last few years.

The capital and its agglomeration serve as a hub for importers and wholesalers but is also itself an enormous interior market. Although the Moscow area is already very well-developed, there is still potential for newcomers.

Samara: Samara is among the ten largest cities in the Russian Federation. Formerly a closed city, Samara is now a large and important political and economic center in European Russia. The region counts 3,2 mln inhabitants and is the only cluster to concentrate the three segments of the Russian aerospace industry with over 45'000 workers in the branch.

Samara also hosts multiple domestic and foreign manufacturing companies with industrial activities in automotive, machine building, chemicals and the food processing industry.

INFORMATION

Date: Feb 18 – 22, 2019

Organizer: Swiss Center Samara in partnership with S-GE

Event language: English

Participation: 2'950.-/3'200 S-GE Members (Gold/Silver) / CHF 3'450.- others

SPECIAL DISCOUNT

All participants benefit from a 25% special discount on our latest report “Russian Aerospace Industry 2018”.

⇒ [Read the executive summary](#)

REGISTRATION

You are invited to fill in the registration form on the S-GE corporate webpage until the 7th of November 2018, 5pm:

<https://www.s-ge.com/en/event/fact-finding-mission/space-mission-russia>

PRELIMINARY PROGRAM

20:00 | Monday, 18.02.2019

Travel day: Individual arrival in Moscow

- **Afternoon**
Flight from Geneva or Zurich to Moscow
- **Evening**
Briefing and cocktail dinner

08:00 | Tuesday, 19.02.2019

Day 1: «Get to know the industry and stakeholders»

- **Morning**
Meeting and Seminar with representatives and companies from the Russian Space Agency [Roscosmos](#)
- **Afternoon**
Meeting with the company Consortium Cosmos Technology

09:00 | Wednesday, 20.02.2019

Day 2: «Company meetings»

- **Morning**
Meeting with the company [Sputnix](#) (tbc)
- **Afternoon**
Meeting with the company [NPO Lavochkin](#) (tbc)
- **Evening**
Flight N°1214 to Samara

09:00 | Thursday, 21.02.2019

Day 3: «Samara - National Aerospace Cluster»

- **Morning**
Meeting and seminar with the company [Progress](#)
- **Afternoon**
Meeting with the company [Kuznetsov](#) (tbc) / Meeting with the Governor (tbc)
- **Evening**
Networking Dinner

09:00 | Friday, 22.02.2019

Day 4: «Russian regional space SME »

- **Morning**
On-site visits of the Russian aerospace companies “[Urartu](#)” (test systems) and “[Aero-Volga](#)” (small aircrafts)
- **Afternoon**
Flight Samara - Moscow – Geneva/Zurich